

USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch

NATIONAL TURKEY MARKET-AT-A-GLANCE



DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was fully steady to firm. Limited trading was reported for prompt shipments. Demand was light to moderate. Offerings short to light. Bulk parts and meats trading was slow. Demand on parts and meats moderate to good. Offerings are short. Retail turkey promotions are down this week as much of the ad space focuses on alternative meats and ground turkey ads are less active.

EXPORT MARKET HIGHLIGHTS

Trading centered on thigh meat and full-cut wings, balance slow. Demand was light to moderate. Offerings were short.

<u>WHOLE YOUNG TURKEYS</u>, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JUNE 12, 2007**

| CURRENT SHIPMENTS 2/ | | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|---------|-------|------------|-----------------|----------------------|-----------------|-------------|----------------------------|------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 80-82 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 80-82 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5 | / 80-82 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 80-82 | - | - | - | - | - | - | - | - |
| CENTRAL REGION | 80-82 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 80-82 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) JUNE 13, 2007

| CURRENT SHIPMENTS | 6 2/ OFFERS | SALES | WTD AVG | VOLUME (000) | FORW WTD AVG | ARD SHIPME VOLUME (000) | NTS 6/ DEL. PER | OPEN COMMITI VOLUME (000) | MENTS 7/ DEL PER |
|-------------------|----------------|-------|------------|-----------------|--------------------|-------------------------------|-----------------------|---------------------------------|------------------------|
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 80-82 | 82 | 82.00 | 20 | - | - | - | - | - |
| CENTRAL REGION 4/ | 80-82 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 80-82 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 80-82 | 82 | 82.00 | 60 | - | - | - | - | - |
| CENTRAL REGION | 80-82 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 80-82 | - | - | - | - | - | - | - | - |

1/ May include product stored at temperatures in range of 1 to 25 degress F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

NATIONAL YOUNG TURKEY PARTS INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 12 JUNE 2007.

The market tone on white meat was steady to firm with frozen scapula in the steadiest position. Demand moderate to good. Offerings short to instances adequate with frozen scapula the most available. The market tone on rib breasts was steady to firm. Demand on consumer sizes short to light with supplies held with confidence. Institutional sized rib breast demand moderate to good with offerings short of buyers' needs. Trading slow. For domestic: livers 16-17 and hearts 17 for pet food, plant grade basted 16-18 lb. breasts 180 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|--|----------------|-------------------|------------------|-----------------|
| BREASTS, 4-8 LBS GRADE A 2/ BREASTS, 4-8 LBS GRADE AFRESH 2/ BREASTS, 4-8 LBS PLANT GRADE 2/ | 149.00 | | 149.00 | 9 |
| DRUMSTICKS, TOM | | F | 58.80 | 100 |
| DRUMSTICKS, TOMFRESH | | F | 55.26 | 345 |
| DRUMSTICKS, HEN | | F | 53.00 | 7 |
| WINGS, FULL-CUT, TOM | 59.00 | | 59.00 | 23 |
| WINGS, FULL-CUT, HEN | | M | 46.00 | 8 |
| WINGS, V-TYPE, TOM | 63.00 | | 63.00 | 40 |
| WINGS, V-TYPE, HEN | | F | 67.00 | 80 |
| NECKS, TOM | 52.00 | | 52.00 | 10 |
| NECKS, HEN | | Т | 40.00 | 7 |
| BREASTS, B/S, TOM 3/ | | F | 237.00 | 40 |
| BREASTS, B/S, TOMFRESH 3/ | 244.00-245.00 | | 244.50 | 40 |
| THIGH MEAT | | F | 92.00 | 5 |
| THIGH MEATFRESH | | F | 95.75 | 273 |
| BREAST TRIM MEAT | 123.00 | | 123.00 | 20 |
| SCAPULA MEAT | 123.00 | | 123.00 | 20 |
| TENDERLOINS | | | | |
| DESTRAPPED TENDERS | | | | |
| DESTRAPPED TENDERSFRESH | | F | 228.77 | 130 |
| WING MEAT WITH SKIN | | F | 89.99 | 81 |
| MECHANICALLY SEPARATED 4/ | | F | 26.00 | 40 |
| MECHANICALLY SEPARATEDFRESH 4/ | | М | 38.00 | 40 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | | М | 58.00 | 104 |
| WINGS FULL-CUT - TOMS | 50.00 | | 50.00 | 80 |
| WINGS, V-TYPE, TOM | | F | 64.00 | 104 |
| TAILS | 27.50 | | 27.50 | 40 |
| MECHANICALLY SEPARATED 4/ | | | | |
| THIGH MEAT - FROZEN | 90.00-92.00 | | 91.44 | 144 |

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

^{4/ 15-20%} fat with skin added.

| SAN FRANCISCO PROCESSED TURKEY | | SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY DELIVERED TO RETAILERS | | | | |
|--|-----------------|---|--------|--|--|--|
| DELIVERED TO RESTAURANTS AND INST | <u>ITUTIONS</u> | | | | | |
| | RANGE | | RANGE | | | |
| TURKEYS Y HENS | 105-129 | FRESH TURKEYS Y HENS 8-16# | 99-108 | | | |
| TURKEYS Y TOMS UNDER 22# | 103-129 | FRESH TURKEYS Y TOMS 14-24# | 99-108 | | | |
| TURKEYS Y TOMS 22-24# | 103-129 | FROZEN TURKEYS Y HENS 8-16# | 78-79 | | | |
| TURKEYS Y TOMS 24-26# | 101-129 | FROZEN TURKEYS Y TOMS 14-24# | 78-79 | | | |
| TURKEYS Y TOMS 26 LBS & OVER | 100-135 | FROZEN TURKEYS Y TOMS 24-28# | 78-79 | | | |

^{2/} Breasts are bagged; rib, back, and wing meat included; and basted.

^{3/} Boneless and skinless without tenderloins.

NATIONAL YOUNG TURKEY PARTS INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS. PART AND FULL TRUCKLOTS AS OF 13 JUNE 2007.

The market tone on tom bulk parts was steady to firm with drums and necks strongest. Demand moderate to good as buyers attempt to satisfy ground turkey, tray pack and other further processed needs. Offerings short to instances light. The market tone hen bulk parts was steady to firm. Demand moderate to good into retail and smokers. Offerings short to instances light due in part to some processors focusing on producing whole turkeys for the fall holidays. The market tone on fresh -20% mechanically separated turkey (MST) was mostly steady, frozen steady to fully steady. Demand on fresh MST moderate to good, frozen short to light and spotty. Trading was active on fresh -20% MST for domestic shipments, balance light to instances moderate. Fresh tom necks traded at 60.50-61.50 delivered domestic and Russian approved frozen thigh meat at 100 cents delivered export.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|--|----------------|-------------------|------------------|-----------------|
| BREASTS, 4-8 LBS GRADE A 2/ BREASTS, 4-8 LBS GRADE AFRESH 2/ BREASTS, 4-8 LBS PLANT GRADE 2/ | | Т | 149.00 | 9 |
| DRUMSTICKS, TOM | | F | 58.80 | 100 |
| DRUMSTICKS, TOMFRESH | 59.00 | | 59.00 | 40 |
| DRUMSTICKS, HEN | | F | 53.00 | 7 |
| WINGS, FULL-CUT, TOM | 50.00 | | 50.00 | 40 |
| WINGS, FULL-CUT, HEN | | M | 46.00 | 8 |
| WINGS, V-TYPE, TOM | 62.00 | | 62.00 | 40 |
| WINGS, V-TYPE, HEN | | F | 67.00 | 80 |
| NECKS, TOM | 51.50 | | 51.50 | 80 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | | F | 237.00 | 40 |
| BREASTS, B/S, TOMFRESH 3/ | 243.00 | | 243.00 | 80 |
| THIGH MEAT | | F | 92.00 | 5 |
| THIGH MEATFRESH | | F | 95.75 | 273 |
| BREAST TRIM MEAT | 127.00 | | 127.00 | 40 |
| SCAPULA MEAT | | Т | 123.00 | 20 |
| TENDERLOINS | | | | |
| DESTRAPPED TENDERS | 235.00 | | 235.00 | 40 |
| DESTRAPPED TENDERSFRESH | 232.00 | | 232.00 | 40 |
| WING MEAT WITH SKIN | 91.00 | | 91.00 | 31 |
| MECHANICALLY SEPARATED 4/ | 26.00-28.00 | | 26.66 | 121 |
| MECHANICALLY SEPARATEDFRESH 4/ | 37.00-39.00 | | 38.58 | 480 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | | М | 58.00 | 104 |
| WINGS FULL-CUT - TOMS | 52.00 | | 52.00 | 108 |
| WINGS, V-TYPE, TOM | | F | 64.00 | 104 |
| TAILS | | T | 27.50 | 40 |
| MECHANICALLY SEPARATED 4/ | | | | |
| THIGH MEAT - FROZEN | 90.00 | | 90.00 | 120 |

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

^{4/15-20%} fat with skin added.

| | | | | POULTRY MARI | KEI NEWS | AND ANALYSIS | OFFICES |
|----------------------|----------|---------------------|---------|----------------|----------|---------------|---------------------|
| | | | | Washington, DC | Voice | (202)720-6911 | Michael Sheats |
| | | | 0/40/07 | | Fax | (202)720-2403 | (Chief) |
| BREEDER TURKEYS CERT | | IN CALIFORNIA W/E 0 | 6/13/07 | Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| POULTRY HEALTH BOARD | <u>D</u> | OLINALLI ATIVE | | | Fax | (404)562-5875 | (Officer-In-Charge) |
| OF A CONT | I | CUMULATIVE | | Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | IEAVY | HEAVY | TOTAL | | Fax | (601)359-1175 | (Southern States |
| | HITE | WHITE | TOTAL | | | | Area Supervisor) |
| 2006-2007 | | NO REPORT ISSUED | | Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| 2005-2006 | | NO REPORT ISSUED | | | Fax | (515)284-4468 | (Officer-In-Charge) |
| | | | | | Recorded | (515)284-4545 | |
| | | | | Long Beach, CA | Voice | (562)388-7337 | Nettie Andry |
| | | | | | Fax | (562)432-8295 | |
| | | | | | Recorded | (213)534-1335 | |

USDA, AMS, POULTRY PROGRAMS,

DOLL TRY MARKET NEWS AND ANALYSIS OFFICES

^{2/} Breasts are bagged; rib, back, and wing meat included; and basted.

^{3/} Boneless and skinless without tenderloins.